

# EXEMYS PARTNER PROGRAM



Exemys partners program was designed with only one idea: a **win-win relationship**. This program will provide the marketing and support needed to **grow your business**.

## Program levels

The Exemys partner program has two levels, allowing you to choose the best fit for your business model. All program levels provide up-front discounts to keep you competitive.

- Resellers
- Distributors

## Benefits

As an Exemys Partner you are eligible to acquire benefits in order to grow your business.

- 1 Up-front discounts
- 2 Priority lead referral
- 3 Dedicated sales and support team
- 4 Product training
- 5 Priority technical support
- 6 Customized promotions / marketing and newsletters
- 7 Discount on test equipments
- 8 Partner information link at exemys web site
- 9 Free product literature

## Requirements

The Exemys partner program is specifically designed to help you increase your revenue and profits by offering a wide range of solutions. Minimal requirements needed:

- Initial stock: **reducing shipping delays**
- Annual sales basis: **keep your discount based on annual sales**

## Steps

If you want to become an Exemys partner please fill our partner evaluation form. You can find the form at Exemys web site or contact at: [partners@exemys.com](mailto:partners@exemys.com)



## Who we are

Exemys is a technology company specialized in manufacture and design products and solutions for **Monitoring and Control of Remote Assets**

- Exemys is founded in 1998, in Argentina
- ISO9001:2000 Certification
- UL 60950 Certification
- Software Law Certification
- Export to USA, Canadá, LATAM, Asia y Europa

- Serial Servers
- Protocol Converters
- Analog Adquisition Modules
- GSM Cellular Telemetry Devices
- Internet Based Supervision Modules



Grow your business with **Exemys**

